



### TVO GROUPE:

TVO Groupe is a nationally recognized leader in the real estate services industry. TVO Groupe, and its subsidiary TVO North America, were established in 1983 by Wayne and Russell Vandenburg. The company grew strategically to own, develop and manage over 125 properties (approximately 30,000 multi-family residential units). Over the last twenty years TVO Groupe has successfully acquired, developed and managed over \$1.5 billion dollars in assets. The portfolio consists of multi-family, retail, medical and industrial facilities throughout the United States. TVO Groupe continues to expand its reach and is currently one of the fastest growing, privately owned real-estate investment organizations in the country.

Prior to 2000, TVO had historically focused its investment and operating activities within the United States; however, it now has a growing operating and investment presence in both Mexico and Europe.

TVO Groupe offers a full spectrum of services including investment, development and management services. TVO Groupe believes that there is no greater opportunity than the one to serve our customers. This belief is reflected in our commitment to success through SERVICE, INNOVATION, DILIGENCE and PERFORMANCE. These are the principles that drive our company and deliver results.

### TVO NORTH AMERICA:

TVO North America is responsible for the acquisition, development, and property management of our real-estate projects across the United States and Mexico. Additionally, TVO North America leverages decades of fundraising experience and an extensive network of relationships in the capital markets industry to capitalize on a wide range of real estate opportunities.

### TVO DEVELOPMENT:

TVO Development Services is an affiliate of TVO North America, one of the nation's most successful privately held real estate companies with over 25 years of operating experience. The development services provided by TVO Development include: site selection, site acquisition, entitlements, site planning, design, value engineering, construction management, financial analysis, development analysis, development accounting and capital fundraising. TVO Development is headquartered in El Paso with an office in Houston, Texas.

## TVO INTERNATIONAL:

TVO International, a division of TVO Global strategy is to uncover real estate investment and service opportunities with prominent developers and real estate organizations in countries outside of North America. We do that by building and maintaining mutually beneficial long-term relationships. The company also structures strategic corporate real estate transactions. TVO International recently entered into a strategic alliance with Real Capita, a Bahrain-based real estate investment company to invest on a global basis with TVO Groupe affiliates.

- **Mission Statement:**

Our mission is to be the most recognized and respected real-estate investment and management services company in the markets where we operate.

We achieve this by living our core values and providing unparalleled services to our customers and clients. We create a work environment where employees are committed, both individually and as a team, to doing their very best and achieving exemplary returns and benefits for our investors and strategic partners.

- **Core Values:**

VISIONARY: We will seek opportunities that grow and profit the company

PASSIONATE: We will go the distance, no matter what

CREATIVE: We will be inventive every step of the way

KNOWLEDGEABLE: We will constantly stay five steps ahead of the competition

RESOURCEFUL: We will quickly overcome challenges

EFFICIENT: We will get results with expediency and advanced methodology

EFFECTIVE: We will successfully get things done the right way with total transparency and integrity

## EXECUTIVE BIOS:



### **Wayne Vandenburg: TVO Groupe Chairman/Co-CEO**

Mr. Vandenburg began his career in the real estate industry in 1978. He has made his mark in the industry as a principal, manager, investor, developer and lender. As chairman and co-chief executive officer of TVO, where he was an original founding partner, his primary responsibilities include planning, negotiating and structuring alliances with institutional partners as well as forging relationships in new ventures and business opportunities both domestically and internationally. He completed his undergraduate and graduate education at the University of New Mexico and later served on the faculty at the University of Texas at El Paso. Before launching his real estate career, he was active in intercollegiate athletics as an athlete at the University of New Mexico and thereafter served as UNM's assistant track & field coach and later as the head track & field coach as well as head cross-country coach at the University of Texas at El Paso. He was thereafter engaged in professional sports in a number of administrative capacities in football, baseball, track & field and volleyball. Mr. Vandenburg is a native of Chicago and a member of numerous national and regional civic and professional organizations, including the Board of Directors of the National Multi-Housing Council, Mortgage Bankers of America, the National Association of Real Estate Investment Trusts and the Urban Land Institute. Mr. Vandenburg also serves as chairman and chief executive officer of CBE Shareholders Service Group, a company that provides real estate consulting services and operating support to shareholders in a number of Coldwell Banker operating companies in Europe; TVO affiliates hold interests in numerous Coldwell Banker companies in Europe.



**Russell Vandenburg:**  
**TVO Groupe Co-CEO**  
**TVO North America CEO**

Mr. Vandenburg is the original co-founder of TVO Groupe and its affiliates. As President and Chief Executive Officer of TVO North America, he is responsible for all administrative aspects of the company including long-range planning, budgeting, personnel and operations. With twenty-five years of experience in the industry, he has successfully positioned the company with the implementation of on-site systems specifically designed to control the financial accountability of each asset TVO manages and owns. Mr. Vandenburg has the responsibility of putting the right executive in the right job at the right time. He completed his undergraduate work at the University of Texas at El Paso, where he also played football and currently holds a seat on the University's Development Board. He is a member of several national and regional professional civic organizations, including the National Multi-Housing Council, Urban Land Institute and the National Apartment Association.



**Charles Garrett:**  
**TVO Development President/CEO**

Charles Garrett's overall responsibilities include corporate strategic planning, investment originations and dispositions, portfolio management and investor relations. Mr. Garrett was a member of the real estate finance group of Donaldson Lufkin & Jenrette, the New York City-based investment bank, from 1994-2000. Prior to joining DLJ, Mr. Garrett was an associate in the real estate law group at the New York City-based law firm of Thacher Proffitt & Wood. Mr. Garrett has been involved in numerous community and industry organizations. He currently serves on the Board of Directors of the National Multi-Housing Council, the El Paso Chamber of Commerce and the Young Presidents Organization's El Paso/Juarez Chapter. Mr. Garrett is also a member of the New York, Oklahoma and Cherokee Nation's Bar Associations. Mr. Garrett received his J.D. from Harvard Law School and his Bachelor of Arts degree from the University of Oklahoma.

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